



**GRECO**  
POWER & ENERGY LTD  
RC1058410

# ABOUT US

We are a duly registered renewable energy solutions company formed in 2012 to address the energy deficiency needs and provide alternative energy and power solutions to the public and private sector in Sub-Saharan Africa



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# Vision

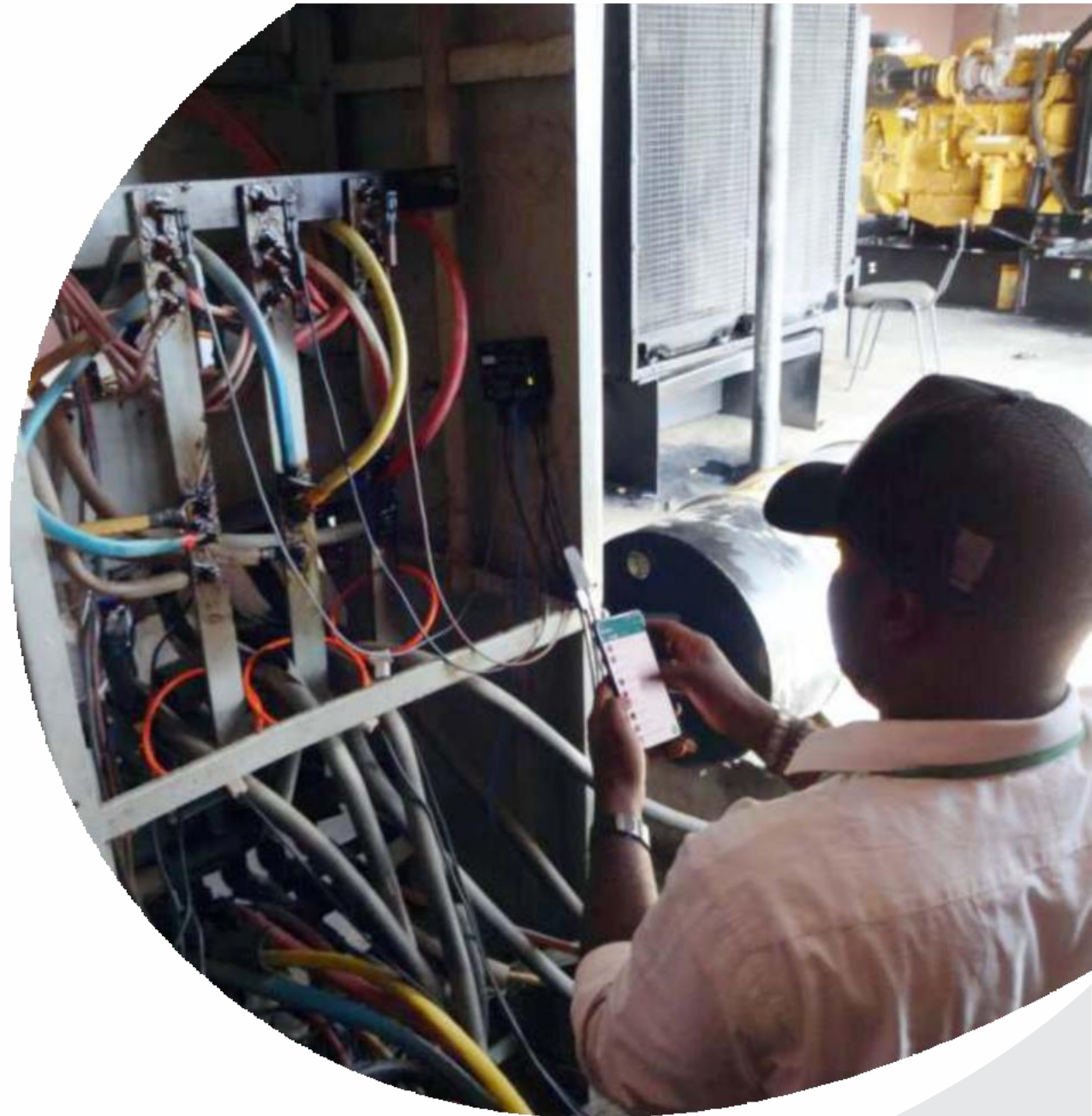
Our vision is to be the frontier organization providing clean energy solutions to Sub-Saharan Africa and the world at large





# OUR MISSION

To alleviate Sub-Saharan Africa from energy poverty by offering decentralized power generation and distribution products and services to a diverse range of clientele. We aim to achieve this by deploying industry and field tested renewable energy solutions to solve challenges peculiar to the Sub-Saharan Africa situation.



# PROBLEM STATEMENT

The poor of energy access in Sub-Saharan Africa is a major cause of the low quality of life. Access to energy is directly linked to improved standard of living and economic opportunities.



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# OUR SOLUTION

Greco Power and Energy Limited is committed to providing cutting-edge solutions to tackle the myriad of challenges faced in the quest to provide adequate and quality energy to Sub-Saharan Africa.

Our solution is decentralized, custom-fitted as well as turnkey solutions to our growing clientele across different industries in Sub-Saharan Africa.





# CORE VALUES

We operate within the tenets of our core values which act as our guiding principles:



## Professionalism

We ensure that all interaction with project stakeholders and clients are conducted to the highest professional standards.



## Integrity

We ensure that all solutions and products are in line with best industry practices and that we act in honesty and consistency in all our business dealings



## Customer Satisfaction

We believe that serving the needs of our customers are our greatest responsibility and we go above and beyond to ensure that we surpass their expectations.



## Quality Assurance

We utilize quality tested and proven solutions within industry standards to maintain engineering principles.



# PRODUCTS AND SERVICES



## TRAININGS

We frequently conduct trainings for professionals to bridge the skilled manpower gap in the clean energy sector.

We have conducted over 15 corporate trainings and counting under the GIZ-NESP approved curriculum for Mini grid designers and Solar PV Installation Supervisors. Our trainings are held in Lagos, Kaduna and Warri.

Other services we offer include curriculum development and training management amongst others



## PROJECTS

Our extensive project management experience spans across a variety of renewable energy projects.

OUR AREAS OF FOCUS ARE:

- Captive power projects
- Minigrid projects
- Large home systems
- Solar streetlight project
- Energy efficient housing projects



# PRODUCTS AND SERVICES



## CONSULTANCY

We offer consultancy services to all stakeholders in the clean energy sector. Our deep understanding of local nuances and knowledge of the Sub-Saharan clean energy sector positions us to offer custom-fitted solutions to serve our clients' needs.

Our competences include: Engineering, personnel outsourcing, market studies and, bankable feasibility studies for minigrid projects, captive power projects and grid connected Solar PV plants.

Our consultants are seasoned professionals in their respective areas of expertise. By applying cutting-edge innovations, we are able to deliver to the satisfaction of our clients



## GRECO POWER BOX

We recently launched the Greco Power Box as our solution for decentralized power supply. The Power Box offers a unique array of solutions (both in an off-grid and on grid setup) and has been identified as an emerging pioneer solution to home and business energy revolution. The unique advantage of the Power Box is that it saves users from alternatively powering their households or companies without incurring costs of fuel or similar petrochemical products.

The Power Box has been created in units from 10-50kw to meet the needs of households and businesses. It also comes with the hybrid synergy feature (a combination of the 80% solar and 20% national grid) which allows users to power gadgets and equipment of different capacities. Our system complies with Sub-Saharan Africa's national grid code. Users enjoy steady and reliable power supply

# MANAGEMENT TEAM



## **OLATUNDE ISIOLAOTAN** Managing Director

Olatunde Isiolaotan (MD) is a seasoned Renewable Energy and Energy Efficiency expert with over eight years experience. During this time, Tunde has been involved in the construction of power plants, development of a nationally recognized curriculum for Nigeria's clean energy sector as well as implementation of energy efficient low cost housing.

A EUREC alumni, he possesses a Master's degree in RE with focus on hybrid systems from Loughborough University, UK. Tunde honed his skills as a minigrid hybrid systems specialist at the Fraunhofer Institute IWES, University of Kassel, Germany.

He was also the Principal Expert, RE Capacity Development at NESP 2017, where he developed vocational training for Sub-Saharan Africa's clean energy sector, working with GOPA worldwide consultants GmbH.

His journey in the power sector has seen him gather experience in power plant construction, solar equipment sales and curriculum development.

Tunde has provided strategic leadership for GreCo Power & Energy Ltd since June 2013 .



# MANAGEMENT TEAM



## TERHEMBA WADA

Head, Admin & Finance

Terhamba Wada (CFO) is a CIMA Certified Business Accountant with over 10 years of experience of working with private sector and non-governmental organizations on the design and implementation of performance monitoring, sales and cost cutting strategies. He has also been involved in delivering international development interventions in Sub-Saharan Africa, in both the power and extractives sectors. His most recent work with Greco Power and Energy has centered on financial modeling for Solar PV mini-grids and Solar/Diesel Hybrid systems for deployment across Sub-Saharan Africa.

He successfully negotiated a cost sharing deal for the launch of the Gas Flare Tracker (<http://gasflaretracker.ng>) with the Sub-Saharan African Federal Ministry of Environment, a first for DFID in Sub-Saharan Africa.

He has also been involved in the NIAF/DFID program reviewing post-privatization business plans and developing frameworks for the Bureau of Public Enterprises. He also worked on monetizing the energy losses at the distribution end of the supply chain enabling better identification of bottlenecks for each DisCo and the development of the framework for a fir Transition Energy Market (TEM).



# MANAGEMENT TEAM

## SIMI OLAIYA

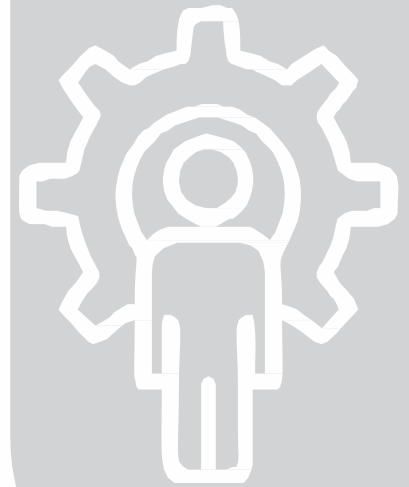
Head, Operations



Simi Olaiya is a management professional with a Bachelors degree from Girne American University.

Simi, a seasoned operations professional, cut his teeth in the hectic hospitality sector in Cyprus. Starting as an intern, his quick mind and organisational lability saw him rise quickly to the position of operations manager at a 5-Star hotel.

Simi's extensive experience leading multi-ethnic teams to achieve strategic objectives are an invaluable asset to GreCo.





# PARTNERS & CLIENTS



# OUR PROJECTS – SELECTION



Street lights in Jos



Traffic light in Kaduna



Solar water pumping in Katsina – Green wall project



Solar water heaters in Lagos

# OUR PROJECTS – SELECTION

Urban residence in various locations nationwide



Off-grid community in Gbamu-Gbamu



Off-grid school in Benue



# OUR PROJECTS – SELECTION



**Project:** Energising Education Programme  
**Sponsor:** Rural Electrification Agency  
**Beneficiary:** Bayero University Kano, 7.1 MW

**Architecture:** Solar PV Diesel Battery Hybrid

**Main Contractor:** METKA W.A Ltd.

**Other similar projects:**

UDU Sokoto – 2 MW

NAU, Awka – 1 MW

FUPPRE, Warri – 600 kW



# WHY WORK WITH US

Our energy solutions are reinforced with industry best practices with the best market rates while utilizing cutting-edge technology. We improve the operational efficiency of our clientele as well as their return on investment.

We constantly pursue our topmost priority which is the creation of stable energy flow and this informs our promise to strive consistently to provide top-notch and unbeatable yet cost-effective services to our clients.



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